



PR/109734 | Tooling SalesEngineer {Pune}

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1559900

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年09月30日 10:40

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description

Job Designation: Tooling Sales Engineer

Job Location: Pune

Educational Requirements: Diploma and Bachelor's degree in Mechanical Engineering or relevant field.

Roles & Responsibilities:

- Develop a deep understanding of the tooling products and solutions to effectively demonstrate their benefits and value to the clients.
- Conduct product demonstrations, presentations, and consultations to potential customers, addressing their specific needs and providing tailored solutions.

- Prepare and deliver quotes, proposals, and cost estimates. Negotiate terms and close deals.
- Monitor market trends, competitor activities, and customer feedback to adjust sales strategies and identify areas of improvement.

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会社説明