



PR/123288 | Sales Manager (Japanese Speaker)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1559880

業種

小売

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年10月14日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

We are seeking a **Japanese-speaking Sales Manager** who is motivated to drive business growth within the industry of Trading and Retail company.

Job Descriptions

- Selling full range of hygiene and industrial cleaning products.
- Developing and maintaining strong relationships with clients, primarily Japanese companies.
- Effectively persuading clients and clearly explaining the key benefits and selling points of company high-quality products.
- Conducting product demonstration, facilitate training for sub-ordinates or customers.
- Handle end-to-end sales management process, AR, PO, sales budgeting and forecasting.

Qualifications

- Min. of 2-3 years of experience as a Sales Japanese Speaker.
- Experience selling B2B products, dealing with clients from manufacturing, F&B, FMCG, or related fields.
- Experience in sales planning, sales forecasting, reporting, including AR, etc.

Proficient in Japanese (Min. JLPT N3/Equivalent).

- Strong communication, negotiation, and client management skills.
- Strong leadership skills with experience managing team members.

#LI-JACID

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会社説明