



PR/118092 | Sales Executive (Freight Forwarder)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1559811

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月30日 10:34

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Summary: We are seeking a dynamic **Sales Executive** to drive business growth, build long-term client relationships, and support international logistics operations. The role involves acquiring new customers, retaining existing accounts, and collaborating with global partners to ensure efficient service delivery. The ideal candidate will have solid experience in freight forwarding, strong communication skills, and the ability to meet and exceed sales targets.

Key Responsibilities

- Conduct meetings with potential clients and successfully close business deals to achieve company goals.
- Maintain relationships with existing customers while actively developing new business opportunities.
- Coordinate with overseas offices and agents to ensure timely and efficient shipment delivery.
- Support and collaborate with the sales team to help achieve overall sales targets.
- Oversee sales operations to maximize profitability, revenue, and cost efficiency through result-driven processes.
- Develop and implement sales and marketing strategies aligned with market trends.
- Monitor performance across offices, providing support to underperforming areas to achieve set goals.

Qualifications & Requirements

- Education: Bachelor's degree.
 - Experience in shipping, customer service, or freight forwarding.
 - Strong command of English for business communication and documentation.
 - Skills:
 - Computer proficiency
 - Hardworking, patient, and resilient under pressure
 - Service-minded with strong client focus
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- Knowledge: Expertise in handling cross-country and third-country shipments.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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会社説明