



PR/096010 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1559799

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年10月14日 08:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Manager

Our client in the FMCG industry is currently hiring for a sales manager.

Job Responsibilities:

1. Sales Strategy & Execution: Develop and implement sales strategies aligned with market trends and company goals to meet sales targets.
2. Team Leadership: Lead, train, and evaluate a sales team to enhance performance and motivation.
3. Customer Relationship Management: Build strong client relationships, negotiate contracts, and ensure high customer satisfaction.
4. Sales Operations & Reporting: Oversee daily sales activities, manage inventory and distribution, and prepare performance reports.
5. Market Insights & Compliance: Conduct market research, manage budgets, stay updated on product knowledge, and ensure compliance with company policies.

Job Requirements:

1. Education & Experience: Bachelor's degree in Business, Marketing, or related field (MBA preferred) with 5+ years in sales management, including 2+ years in FMCG or similar sectors.
2. Leadership & Sales Skills: Proven ability to lead sales teams, with strong negotiation, closing, and customer relationship management skills.
3. Analytical & Problem-Solving: Skilled in data analysis, reporting, and proactive problem-solving.
4. Communication & Adaptability: Excellent verbal and written communication skills; thrives in fast-paced, dynamic environments.
5. Technical Proficiency: Competent in MS Office, CRM systems, and sales reporting tools.

Interested applicant, please click APPLY or email me at jennifer.hardicar@jac-recruitment.com

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明