



PR/095180 | Sales Staff

#### 募集職種

##### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

##### 求人ID

1559759

##### 業種

電力・ガス・水道

##### 雇用形態

正社員

##### 勤務地

ベトナム

##### 給与

経験考慮の上、応相談

##### 更新日

2025年09月30日 10:19

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

無し

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### COMPANY OVERVIEW

The Japanese Trading Company

#### JOB RESPONSIBILITIES

- Looking for suppliers, consumers of chemical/electrical/electronic products and others; and develop new markets;
- Follow-up and manage sales contracts - purchase orders, manage inventory, cash drawer and deposits
- Execute sales and promotional campaigns for new and existing products;
- Negotiate trade terms with assigned vendors;
- Contact-negotiate, build and develop relationships with suppliers and consumers;
- Meet monthly and annually sales objectives and targets for turnover;

- Frequently conduct visit customer and supplier
- Realize other works concerning to sales under assignation of Sale Manager and General Director.

#### JOB REQUIREMENTS

- Have at least 5 year of experience including at least 3 year of experience in sales B2B, knowledge of looking for prospects, suppliers and used to work in the factory.
- Fluent in English (must), candidates with Japanese language skills are an advantage.
- Good at Microsoft Word, Excel
- Be responsible, honest, enthusiastic, dynamic, good communication, aspiration in working for a long time at our company;
- Prefer to expert on export - import procedures graduates in Chemistry.

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明