



## PR/095176 | Export Sales Executive (Agro Products)

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1559757

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月30日 10:19

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

- **Position:** Export Sales Executive - Agro Products
- **Department:** Sales
- **Work mode:** Remote (Work from home)
- **Location:** Ho Chi Minh City, Vietnam (remote)
- **Product Portfolio:** Lemon, fresh fruits, vegetables, spices, and dried fruits.
- **Job Purpose:** This is a completely new business segment. The role is responsible for building export sales operations for argo products (lemon, fruits, vegetables, spices, dried fruits) from the ground up, targeting Middle East and Asian markets. The focus is on developing new business opportunities, establishing relationships, and driving revenue growth from zero.

#### Key Responsibilities:

- Develop export sales channels for Argo products in Middle East and Asia.
- Initiate contact, present product offerings, and negotiate commercial terms.
- Build and maintain strong relationships with international clients.
- Prepare quotations, follow up on inquiries, and close deals.
- Provide regular updates and reports to Manager on progress and market feedback.

**Requirements:**

- Bachelor's degree in International Business, Foreign Trade, Agriculture, or related fields.
- Experience in export sales or international business development, preferably in agro or food sectors.
- Excellent communication and negotiation skills.
- Fluent English.
- Self-driven, proactive, and capable of working independently in a remote setting.

**Benefits**

- Competitive base salary + performance-based incentives.
- Flexible working hours and remote work environment.
- Opportunity to build and lead export operations from the ground up.
- Exposure to international markets and diverse product categories.

#LI-JACVN

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会社説明