

MichaelPage

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Sales Lead - Medical Imaging

Lead. Inspire. Transform.

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1559728

業種

医療機器

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

1200万円 ~ 1800万円

ボーナス

固定給+ボーナス

歩合給

固定給+歩合給

更新日

2025年09月29日 13:48

応募必要条件

職務経験

6年以上

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

基礎会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

This is a country leadership role overseeing the ultrasound imaging sales organization in Japan. The position is focused on driving business growth through strategic sales leadership and engagement with key medical institutions.

Client Details

Our client is a global healthcare technology leader, committed to improving patient care and outcomes. They are a trusted

partner to hospitals and healthcare providers worldwide, offering innovative medical equipment and solutions backed by decades of expertise.

Description

- Lead and develop the ultrasound sales team across Japan, setting strategic direction and sales targets.
- Build and maintain strong relationships with doctors, nurses, and technicians at top-tier medical institutions (e.g., university hospitals, flagship hospitals, and medical centers).
- Drive business expansion in the Japanese market, ensuring consistent growth and market share increase.
- Collaborate with field sales teams to strengthen execution and enhance client satisfaction.

Job Offer

- Competitive annual salary and performance incentive.
- Comprehensive benefits including retirement plans, social insurance, and defined contribution pension.
- Paid leave of up to 25 days annually, plus sick and care leave.
- Internal mobility system supporting long-term career growth.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sara Loh on +813 6832 8915.

スキル・資格

- Proven track record in ultrasound diagnostic equipment sales.
- Demonstrated leadership experience managing and developing sales teams.
- Fluent Japanese and business-level English.
- Valid driver's license.
- Strong interpersonal and negotiation skills, with the ability to influence at senior medical levels.

会社説明

Our client is a global healthcare technology leader, committed to improving patient care and outcomes. They are a trusted partner to hospitals and healthcare providers worldwide, offering innovative medical equipment and solutions backed by decades of expertise.