

MichaelPage

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## Sales - Connector Products

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1559541

## 業種

電気・電子・半導体

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

600万円 ~ 800万円

## 更新日

2025年09月25日 13:52

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

基礎会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

The Account Manager role with the connector products in the industrial and manufacturing sector requires expertise in sales and the ability to foster strong client relationships. Based in Yokohama, this position is ideal for professionals who excel in managing accounts and driving business growth.

## Client Details

This opportunity is with a large-size global manufacturer of connector products and electronic components. Renowned for its commitment for equality, the company has built its reputation as the trusted partner with its manufacturing clients in Japan and overseas.

## Description

- Build and maintain strong relationships with key clients in the industrial and manufacturing sector.
- Identify new business opportunities to expand the client base
- Develop and execute strategic sales plans to achieve revenue targets.
- Act as the main point of contact for client inquiries and ensure timely resolution of issues.
- Collaborate with internal teams to deliver tailored solutions to clients.
- Monitor market trends and competitor activities to identify opportunities for growth.

- Prepare detailed reports on sales activities and client interactions.
- Represent the company at industry events and networking opportunities.

#### Job Offer

- Competitive salary package ranging from 6,000,000 - 8,000,000 JPY
- Permanent position with stability and growth opportunities.
- Exposure to the industrial and manufacturing sector.
- Collaborative work environment with a focus on achieving success.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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#### スキル・資格

A successful Account Manager should have:

- A solid background in sales, particularly within the industrial and manufacturing sector.
- Proven ability to manage accounts and build lasting client relationships.
- Strong problem-solving skills and a results-driven mindset.
- Excellent communication and negotiation abilities.
- A proactive approach to identifying and pursuing new business opportunities.

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#### 会社説明

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