



## PR/123179 | Sales Engineer

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

#### 求人ID

1559419

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月23日 11:24

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Qualifications:

- Education: Bachelor's degree in Electrical Engineering, Telecommunications, Electronics, IT, or a related field.
- Experience: Minimum 2–3 years of experience in technical sales, preferably in telecommunications, electronics, or IT solutions.
- Strong technical knowledge of radio communication systems, radar, networking, and computer systems.
- Ability to understand customer requirements and propose appropriate technical solutions.
- Excellent presentation, communication, and negotiation skills.
- Good command of English (both written and spoken).
- Self-motivated, target-oriented, and able to work both independently and in a team.
- Willingness to travel for customer visits, presentations, and site support.

#### Responsibilities:

- Identify and approach potential customers in government and private sectors.
- Promote and sell products such as radio telecommunication systems, radar, and IT/networking equipment.
- Conduct technical presentations, and solution proposals to customers.
- Prepare and deliver quotations, tenders, and technical documents in cooperation with the engineering team.
- Maintain strong customer relationships and provide after-sales support in coordination with service engineers.
- Achieve assigned sales targets and contribute to the company's growth.
- Monitor market trends, competitor activities, and provide feedback for business development.

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会社説明