



## PR/123275 | Sales Engineer (Robotics, Automation, Conveyor System)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1559413

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月23日 11:24

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Key Responsibilities:

- Manage & develop relationships with distributors/agents and end customers (F&B, pharmaceutical, chemical, fertilizer, animal feed, FMCG)
- Understand customer needs and propose the right technical solutions (robot palletizers, conveyor systems, automation)
- Prepare quotations, technical presentations and lead negotiations through to project closure
- Coordinate with the technical and management teams to ensure project success
- Conduct regular customer and site visits to identify new business opportunities
- Engaging with vendors, agents & customers overseas in ASEAN region

#### Qualifications:

- Minimum Diploma 3 or bachelor's degree in any major

- Strong engineering knowledge (mechanical, electrical, mechatronics or anything related)
- Experienced in automation, robotics, conveyor systems and industrial equipment is preferred
- Have connection and network in F&B, pharmaceutical, chemical, fertilizer and animal feed industry is highly valued
- Have network or experience working with EPC contractors or other machine makers related to the industry above will be a very strong point
- Programming skills (PLC, C programming or automation software) is a plus
- Excellent communication skills, customer relations management, flexibility, technical presentation skills & strong negotiations ability is key in this role
- Willing to travel domestically a required
- Proficient in English language (speaking, reading, writing)

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

---

会社説明