



PR/123264 | Relationship Manager (Commercial Financing)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1559409

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年12月02日 00:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Develop and implement financing strategies to drive business growth and achieve financing targets.
- Conduct thorough financial analysis, including cash flow analysis, collateral evaluation, and risk assessment.
- Negotiate terms and conditions of loan agreements, ensuring compliance with internal policies and regulatory requirements.
- Manage and maintain a portfolio of commercial financing, monitoring repayment schedules, and ensuring timely collection of payments.
- Provide guidance and support to lending officers, ensuring adherence to lending policies and procedures.
- Stay updated on industry trends, market conditions, and regulatory changes affecting commercial lending activities.
- Build and maintain relationships with existing and potential borrowers, promoting the organization's lending products and services.

Requirement:

- Bachelor's degree in economics, accounting, or any related major.
- Minimum of 3-5 years' experience in Banking or Multi-finance company for B2B business with property collateral.
- Proficient in English, both in spoken and written form. Ability to speak and communicate in Japanese is preferable.
- Deep understanding of credit analysis and credit risk with ability to read and analyze financial statement.
- Familiar with property or asset fiduciary procedure.
- Excellent network, relationship-building abilities, and strong presentation, communication, and negotiation skills.
- Highly motivated, results-driven, with a strong personality and ability to perform under pressure.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明