



PR/123248 | Sales Staff

#### 募集職種

##### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

##### 求人ID

1559401

##### 業種

その他（商社）

##### 雇用形態

正社員

##### 勤務地

インドネシア

##### 給与

経験考慮の上、応相談

##### 更新日

2025年09月23日 11:24

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

無し

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### Scope of Work:

- Build and maintain strong relationships with potential and existing corporate clients in Indonesia.
- Conduct presentations and proposals to key decision-makers.
- Negotiate and close sales deals to achieve and exceed sales targets.
- Collaborate closely with partner company to understand the automotive products.
- Manage the full sales cycle from lead generation to post-sale follow-up.

##### Requirements:

- Min. 5 years of work experience in a sales role.
- Experience selling automotive products such as spare parts, chemical materials, etc.
- Proven track record as a successful sales player, maintaining KPI.

- Fluent in English is a MUST.
- Able to speak basic Japanese is a plus.

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会社説明