



PR/123194 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1559390

業種

化学・素材

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年10月07日 01:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A leading local company in the food ingredient industry is seeking a motivated and skilled Sales Executive to join their dynamic team. The successful candidate will play a crucial role in expanding our market presence and building strong, lasting relationships with clients.

Responsibilities:

- Focus on sales of products for the sweet division and beverage flavor, including collagen casing, functional powders (e.g., soy protein, tapioca starch), and custom flavorings.
- Develop and manage a portfolio of new and existing clients in the food and beverage industry.
- Understand customer needs and provide tailored solutions using our range of flavors and ingredients.
- Collaborate with our R&D team to support product development and provide technical assistance to clients.
- Achieve and exceed sales targets and contribute to the company's growth.

Qualifications:

- Proven experience in sales, preferably in the food ingredients, flavors, or related industry.
- Strong knowledge of the food and beverage market in Indonesia.
- Excellent communication, negotiation, and interpersonal skills.
- Ability to work independently and as part of a team.

- A proactive and results-oriented mindset.
- Bachelor's degree in a relevant field (e.g., Food Technology, Food Science, Business Administration) is a plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明