

# インドネシアの求人なら JAC Recruitment Indonesia

### PR/120200 | Sales steel

### 募集職種

### 人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

#### 求人ID

1559382

#### 業種

その他 (商社)

### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年11月04日 00:00

### 応募必要条件

## キャリアレベル

中途経験者レベル

### 英語レベル

無し

### 日本語レベル

無し

### 最終学歴

短大卒: 準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

# Job Responsibilities

- Client Relationship Management
- Develop and maintain relationships with existing and prospective customers.
- Provide after-sales support and resolve customer inquiries.
- Create daily, weekly, and monthly sales plans.
- Achieve sales targets through strategic outreach and negotiation.
- Understand steel grades, specifications, and applications.
- Advise clients on suitable products based on their needs.
- Report sales activities and forecasts to management.
- Coordinate with logistics and operations to ensure timely delivery.
- Monitor market trends, competitor activities, and pricing strategies.
- Identify new business opportunities and emerging customer needs.

### **Job Requirements**

- Minimum 3 years in steel trading or industrial sales.
- -Strong communication and negotiation skills.
- Bachelor's degree in any field of studies
- Ability to build trust and rapport with clients.
- Business-level English proficiency
- Responsible, hardworking, and reliable.
- Self-motivated with a results-driven mindset.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明