



PR/120200 | Sales steel

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1559382

業種

その他（商社）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年09月23日 11:23

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Responsibilities

- Client Relationship Management
 - Develop and maintain relationships with existing and prospective customers.
 - Provide after-sales support and resolve customer inquiries.
- Create daily, weekly, and monthly sales plans.
 - Achieve sales targets through strategic outreach and negotiation.
- Understand steel grades, specifications, and applications.
 - Advise clients on suitable products based on their needs.
- Report sales activities and forecasts to management.
 - Coordinate with logistics and operations to ensure timely delivery.
- Monitor market trends, competitor activities, and pricing strategies.
 - Identify new business opportunities and emerging customer needs.

Job Requirements

- Minimum 3 years in steel trading or industrial sales.
- Strong communication and negotiation skills.
- Bachelor's degree in any field of studies
- Ability to build trust and rapport with clients.
- Business-level English proficiency
- Responsible, hardworking, and reliable.
- Self-motivated with a results-driven mindset.

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会社説明