



PR/117926 | Breast Care Sales Specialist (Mammography equipment)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1559346

業種

福祉・介護

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2026年01月13日 16:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: **Breast Care Sales Specialist (Mammography equipment)**

Location: **Home-based and expected to be a minimum of 3 days/week for nationwide trips.**

Company: **One of the industry-leading and innovative healthcare companies.**

Office: It's a new and modern office, fully equipped with a canteen, gym, and showers.

Purpose of the role

Responsible for managing the sales channel for the mammography product portfolio. Acts as the commercial lead for sales opportunities in collaboration with Radiology Account Managers. Includes elements of product management, customer engagement, and technical/commercial sales expertise.

Key Responsibilities

- Achieve annual sales targets for mammography equipment
- Expand opportunities within NHS and private healthcare providers
- Develop commercial sales tools as product manager
- Generate market demand for Sophinity/PGMI technology
- Lead tender responses and pricing strategy
- Manage opportunities and forecasts in CRM (Salesforce)
- Collaborate with marketing, product, and service delivery teams
- Build strong customer relationships and understand their needs
- Ensure smooth transition from sales to delivery post-order
- Conduct competitive analysis and support market positioning

Required Skills & Experience

- Proven track record in medical device sales, especially mammography
- Strong understanding of NHS and private healthcare markets
- Excellent communication and proposal skills
- Solid product knowledge and pricing model experience
- Self-motivated with strong time management and teamwork skills
- Comfortable with financial data (pricing and margin calculations)
- In-depth knowledge of the UK mammography landscape

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会社説明