



PR/109693 | Inside Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1559306

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年05月19日 01:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

Lead Generation & Qualification

- Identify and qualify new business opportunities through inbound inquiries, outbound calls, and email campaigns.
- Maintain and update lead/prospect data in CRM.
- Support the sales team in pipeline development and appointment scheduling.

Sales Support & Coordination

- Prepare and deliver technical and commercial proposals.
- Assist in product demonstrations and online presentations.
- Collaborate with sales engineers to ensure smooth handover of qualified leads.

Customer Engagement

- Respond to customer queries with timely and accurate information.
- Provide technical guidance to customers on product selection and applications.

Maintain long-term relationships with existing customers for repeat business

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会社説明