



## PR/109690 | Sales Executive

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1559303

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月30日 10:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Role Overview

We are looking for a driven and resourceful Sales Executive to expand our footprint in the chemical and automotive sectors. This role involves managing a diverse portfolio of specialty chemical products and building strong relationships with customers and manufacturers. The ideal candidate will be proactive, resilient, and skilled in navigating complex sales environments.

#### Key Responsibilities

- Establish and maintain trust-based relationships with clients and suppliers
- Conduct market research and identify new customer opportunities
- Manage inventory, credit exposure, and accounts receivable with a focus on risk mitigation
- Resolve delivery and quality issues through negotiation and problem-solving
- Ensure adherence to trade practices and regulatory standards
- Maintain accurate sales records and utilize IT tools for reporting and analysis
- Collaborate with internal teams to align sales strategies with business objectives

#### Required Skills and Experience

- Experience in B2B sales, preferably in the chemical or automotive industries
- Strong understanding of specialty chemical products and their applications
- Effective communication skills in English, both written and verbal

- High level of IT literacy, including CRM and reporting tools
- Ability to work independently with integrity and ambition
- Resilience under pressure and a proactive approach to challenges
- Familiarity with trade practices and compliance requirements

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明