



PR/159575 | Sales Executive / Senior Sales Executive (Electronics)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1559221

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年12月02日 02:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

Our client is a leading Japanese electronic components manufacturer with a strong presence across Asia. They are now seeking a proactive and detail-oriented Sales Executive / Senior Sales Executive to join the Sales & Marketing department in driving new business opportunities, strengthen relationship and new and existing customer and coordinate with our production and regional offices to deliver quality solutions and excellent customer service

Job Description:-

- Identify potential customers and explore new markets through strategic marketing and information-gathering activities.
- Manage and grow relationships with existing customers, ensuring support in terms of pricing, delivery schedules, and quality issues.
- Collaborate with Malaysia production sites, overseas factories, and regional sales offices to align on delivery timelines, quality requirements, and customer needs.
- Occasional travel to countries such as Singapore, Thailand, China, and Japan for business expansion activities.
- Prepare sales plans, performance reports, and market analysis for management review.

Requirements: -

- Bachelor's degree in Electrical, Electronics, or related fields preferred.
- Experience in the electronics industry or Japanese manufacturing environment is highly desirable.
- Business-level English proficiency is mandatory.
- Knowledge of Chinese and/or Malay is an advantage for internal and external communication.
- Strong communication and negotiation skills are essential.
- Proficiency in Microsoft Office (Excel, PowerPoint, Word).
- Valid driving license and ability to travel for customer visits.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明