



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/159573 | OEM & OES Assistant Sales Executive / Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1559220

業種

自動車・自動車部品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月23日 10:50

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a leading Japanese supplier of ignition products. They are now seeking an experienced individual for the position of OEM & OES Assistant Sales Executive / Sales Executive (focus on Original Equipment Manufacturer & Original Equipment Supplier accounts)

Location to work: KL

Job Responsibilities: -

- Manage and grow OEM & OES customer accounts by providing excellent sales support and product knowledge.
- Conduct market research to identify potential OEM/OES clients and new business opportunities.
- Prepare and deliver sales proposals, quotations, and product presentations to OEM & OES customers.
- Collaborate with production, technical, and R&D teams to ensure products meet OEM specifications and customer requirements.
- Negotiate sales contracts, pricing, and delivery schedules with OEM & OES clients.
- Monitor customer forecasts, orders, and stock planning to ensure on-time delivery and customer satisfaction.

- Track sales performance against targets and submit regular sales reports and market analysis.
- Participate in product launches, technical training, and industry exhibitions to strengthen brand positioning.

Job Requirements: -

- Diploma/Degree in Business, Engineering, Marketing, or related fields.
- 1-3 years of experience in OEM/ OES sales or automotive manufacturing industries preferred
- Strong presentation, negotiation, and customer management skills
- Familiarity with automotive OEM standards and supply chain processes is an advantage
- Proactive, detail-oriented and able to work independently with minimal supervision
- Fresh graduates with interest in OEM sales will be considered

#LI-JACMY

#Countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明