



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/159566 | General Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1559217

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月23日 10:50

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company & Job Overview

A global leader in advanced engineering solutions is seeking a seasoned General Manager to lead its operations in Malaysia.

This leadership role is pivotal to driving business development and operational excellence across Malaysia, with a strong emphasis on the semiconductor testing industry. The General Manager will be based in Penang and will oversee the development of the local office, lead strategic initiatives, and ensure the delivery of high-quality technical and after-sales support.

Key Responsibilities:

- Take full ownership of business development across Malaysia, ensuring annual performance targets are achieved.
- Define and execute regional business development strategies, clarify team roles, and refine plans based on performance reviews.
- Strengthen market penetration for probe card products by targeting key customers and building a strategically clustered client base.
- Gather and analyze market intelligence to support decision-making for senior leadership and internal stakeholders.

- Lead the setup and growth of the Malaysia office team, ensuring smooth and efficient operations.
- Establish a reliable after-sales and technical support system to meet customer needs and enhance service quality.
- Ensure compliance with local laws, regulations, and internal corporate governance standards.
- Perform additional tasks as assigned by senior management.

Key Requirements:

- Minimum 8 years of experience in business management within the semiconductor testing industry, with deep knowledge of the Malaysian market and customer landscape.
- At least 5 years of proven leadership experience, with strong communication and interpersonal coordination skills.
- Experience with semiconductor test interface products or related technologies is highly preferred.
- Fluent in either Chinese or English, with the ability to communicate effectively in a professional environment.
- Highly proactive, self-driven, and capable of performing under pressure

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明