



マレーシアの求人なら  
JAC Recruitment Malaysia

PR/159513 | Sales Manager

募集職種

人材紹介会社  
ジェイエイシーリクルートメント マレーシア

求人ID  
1559181

業種  
化学・素材

雇用形態  
正社員

勤務地  
マレーシア

給与  
経験考慮の上、応相談

更新日  
2025年09月23日 10:49

応募必要条件

キャリアレベル  
中途経験者レベル

英語レベル  
無し

日本語レベル  
無し

最終学歴  
短大卒：準学士号

現在のビザ  
日本での就労許可は必要ありません

募集要項

Company Overview

A regional leader in the industrial trading sector, this company specializes in advanced materials, including high-performance plastics, chemicals, and electronics-related components. A Sales Manager will be central to driving revenue growth, maintaining customer satisfaction, and ensuring regulatory compliance across key business functions.

Job Responsibilities

- Oversee sales, purchasing, and financial operations
- Develop and manage sales budgets and forecasts
- Coordinate and align cross-departmental business activities
- Ensure timely delivery and excellent service standards
- Supervise costing and procurement tailored to customer needs
- Monitor legal and environmental compliance, including stakeholder updates

- Implement and sustain the ISO 9001 Quality Management System
- Lead business development and strategic partnerships
- Negotiate contracts and consistently close sales
- Recommend and execute efficiency improvements

#### **Job Requirements**

- Minimum 8 years of sales experience
- Strong leadership, initiative, and understanding of customs and logistics
- Willingness to travel and operate independently

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明