

# ベトナムの求人なら JAC Recruitment Vietnam

# PR/095129 | Wealth Management Director

## 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

## 求人ID

1559161

#### 業種

その他

## 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年10月07日 07:00

## 応募必要条件

# キャリアレベル

中途経験者レベル

## 英語レベル

無し

# 日本語レベル

無し

## 最終学歴

短大卒: 準学士号

#### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Company and Job Overview

JAC's client is an international company looking for a Wealth Management Director position.

Location: Ho Chi Minh City

# Job Responsibilities

- Lead and manage daily front-office operations to ensure alignment with company objectives and client satisfaction.
- Develop and execute strategic plans to expand market presence and client base in Vietnam.
- · Provide personalized consultation and tailored financial solutions to high-net-worth individuals (HNWIs).
- Manage product offerings related to overseas financial services including foreign asset investments, international insurance, estate management, and trust services.
- Collaborate with cross-functional teams to ensure seamless integration and localization of international financial products.
- Establish KPIs and monitor performance across departments to drive business success.

- · Maintain regular communication with immigration service providers to facilitate client referrals and information sharing.
- Identify and develop partnerships with local and international financial institutions to expand market reach.

## Job Requirements:

- Bachelor's degree in Finance, Business Administration, or related field.
- Minimum 15 years of professional experience in finance, banking, or asset management, especially in overseas divisions or foreign-invested institutions in Vietnam.
- At least 5 years in management roles with proven experience in building and leading new teams.
- Proven track record in managing and selling international financial products.
- Strong network of contacts and excellent interpersonal skills; outgoing and expressive personality.
- Exceptional leadership, negotiation, and client relationship skills.
- Fluency in English and Vietnamese; Chinese proficiency is an advantage.

## #LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.vn/privacy-policy Terms and Conditions Link: https://www.jac-recruitment.vn/terms-of-use

会社説明