



## PR/095171 | Branch Manager - Giám đốc Chi nhánh

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1559156

#### 業種

銀行・信託銀行・信用金庫

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月16日 15:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

JAC's client is a leading local bank, looking for a Branch Manager (Giám đốc Chi nhánh) position.

Location: Ho Chi Minh City, Tien Giang

#### Job Responsibilities

- Oversee resource management by developing workforce plans, proposing staffing requirements, proactively recruiting, participating in interviews, managing appointments and rotations, allocating personnel, planning succession, designing career development paths, and implementing performance evaluation and recognition systems to ensure the unit is staffed with capable and qualified personnel.
- Provide training, coaching, and supervision to ensure staff adhere to the bank's standards, procedures, and regulations. Support career development and cultivate a strong talent pipeline for the branch.
- Conduct fair, accurate, and transparent performance evaluations. Communicate the bank's total rewards policies effectively, applying them flexibly to retain top talent and attract high performers. Ensure regular performance reviews are conducted in line with policy.
- Ensure the unit's sales activities are efficient and meet quality standards.

- Personally engage in sales and provide guidance to the sales team.
- Approve and sign credit transactions within authorized limits.
- Collaborate with other sales units to enhance sales effectiveness and deliver high-quality customer service.
- Take responsibility for service quality at the branch, as reflected in evaluations from programs such as 5S, Confidential Customer, and Call Center feedback.
- Monitor and control operational risks within the unit.
- Work with relevant departments to develop methods for identifying, assessing, and mitigating potential operational risks.
- Periodically review branch operations to detect and manage risks effectively.
- Foster a strong organizational culture across the main branch and regional branches, aligned with the bank's Core Values and Behavioral Standards, by setting a positive example and promoting appropriate conduct.
- Identify and develop customer leads for the unit.
- Build and maintain relationships with potential clients in the local area.
- Engage with local departments, organizations, and the People's Committee where the unit is based, representing the bank and maintaining its positive image in the community.

#### Job Requirements

- Bachelor's degree in Economics, Finance, Banking, International Trade, or related fields; a postgraduate degree in Management is preferred.
- Minimum 8 years of experience in banking or related industries, including at least 4 years in a senior leadership role (e.g., Director of SME, PFS, Customer Service, Priority Banking, or equivalent), with proven exposure to both Retail and Corporate Banking segments.
- Solid understanding of business laws and related regulations.
- English proficiency: TOEIC 405 or equivalent, in accordance with the Bank's requirements at the time.
- Open-minded, ambitious, willing to take on challenges, and ready to embrace new opportunities.

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明