

ベトナムの求人なら JAC Recruitment Vietnam

PR/095167 | Head of After Sales - Automobile

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1559153

業種

自動車・自動車部品

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年10月21日 17:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Responsibilities

Department Strategy & leadership:

- Lead After Sales operations to meet business goals.
- Develop and execute strategies to enhance efficiency, profitability, and customer satisfaction.
- Manage KPIs, budget, and resources for optimal performance.

Customer Service & Dealer Support:

- Handle customer inquiries and complaints, ensuring high-quality service delivery.
- Provide technical support to dealers to maintain consistent service standards.
- Build strong dealer relations and ensure service standards across the network.

Market Intelligence & Development:

- Monitor industry trends and customer insights.
- · Identify opportunities to improve service competitiveness and loyalty.

• Collaborate cross-functionally to drive initiatives.

Compliance & Governance:

- Ensure adherence to legal & company policies.
- Promote ethical practices & operational excellence.

People Development:

- Lead & develop After Sales team and dealer staff.
- Foster a high-performance culture.

Job Requirements

- Experience: 5+ years in automotive/motorcycle after-sales, including leadership roles.
- Education: Bachelor's degree minimum.
- · Skills:

Fluent in English

Strong leadership, communication, and problem-solving

Proficient in data analysis and MS Office

Strategic and customer-focused mindse

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会社説明