



PR/095167 | Head of After Sales - Automobile

#### 募集職種

##### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

##### 求人ID

1559153

##### 業種

自動車・自動車部品

##### 雇用形態

正社員

##### 勤務地

ベトナム

##### 給与

経験考慮の上、応相談

##### 更新日

2025年09月23日 10:44

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

無し

##### 日本語レベル

無し

##### 最終学歴

短大卒：準学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

##### Job Responsibilities

###### Department Strategy & leadership:

- Lead After Sales operations to meet business goals.
- Develop and execute strategies to enhance efficiency, profitability, and customer satisfaction.
- Manage KPIs, budget, and resources for optimal performance.

###### Customer Service & Dealer Support:

- Handle customer inquiries and complaints, ensuring high-quality service delivery.
- Provide technical support to dealers to maintain consistent service standards.
- Build strong dealer relations and ensure service standards across the network.

###### Market Intelligence & Development:

- Monitor industry trends and customer insights.
- Identify opportunities to improve service competitiveness and loyalty.

- Collaborate cross-functionally to drive initiatives.

**Compliance & Governance:**

- Ensure adherence to legal & company policies.
- Promote ethical practices & operational excellence.

**People Development:**

- Lead & develop After Sales team and dealer staff.
- Foster a high-performance culture.

**Job Requirements**

- Experience: 5+ years in automotive/motorcycle after-sales, including leadership roles.
- Education: Bachelor's degree minimum.
- Skills:
  - Fluent in English
  - Strong leadership, communication, and problem-solving
  - Proficient in data analysis and MS Office
  - Strategic and customer-focused mindse

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明