



## PR/095143 | Assistant Sales Manager (B2B Export Business)

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1559140

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月23日 10:44

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and job overview

Our client is a company in Food & Beverage manufacturing industry in Ba Ria - Vung Tau

#### Job Responsibilities

- Acquire new business clients with a focus on the ASEAN region
- Build and maintain strong customer relationships while driving sales growth
- Set and manage sales/profit targets and KPIs, and implement strategies to achieve goals
- Conduct market and competitor analysis to support business planning
- Oversee export operations and production planning
- Build, lead, and develop the sales team; foster a high-performance and collaborative culture

- Report sales performance and market trends to senior management; participate in business planning and strategy sessions

### Job Requirements

- Desired university degree in related fields (Supply Chain Management, Logistics, Business Administration, International Business, Economics ...etc)
- Minimum 3 years of proven sales experience in B2B food business and client management in the ASEAN region
- Experience in instant coffee, beverage, or food ingredient sales
- Network with ASEAN distributors or business partners
- Business-level English proficiency (TOEIC 800+ or equivalent)
- Demonstrated leadership in managing or leading sales teams or projects

#LI-JACVN

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会社説明