



PR/095140 | Corporate Relationship Manager – Chinese Speaking

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1559137

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年09月23日 10:44

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client, a leading international bank, is looking for a Corporate Relationship Manager – Chinese Speaking

Location: Ho Chi Minh City

Job Responsibilities

- Build and maintain strong relationships with both national and local corporate clients to achieve financial and strategic objectives.
- Manage assigned client portfolios, ensuring consistent engagement and high-quality service delivery.
- Assist the Head of Department in executing key projects and strategic initiatives.
- Drive business development efforts, identify new opportunities, and promote banking solutions aligned with the bank's strategy and compliance standards.
- Understand clients' business operations and needs to provide tailored financial solutions that enhance client value and increase the bank's share of wallet.

- Monitor and mitigate business risks including AML, credit, market, and operational risks.

Job Requirements:

- Proficiency in Chinese (Mandarin) is mandatory.
- Bachelor's degree or higher; majors in Finance, Banking, or Law are preferred.
- Strong interpersonal and team collaboration skills.
- Familiarity with Vietnam's regulatory framework, industry policies, and market trends is a plus.
- Prior experience in bank credit operations is highly desirable.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明