



## PR/095898 | Business Development Manager (Luxury Logistics)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1559129

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月23日 10:39

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Sales Manager – Valuable Cargo

A leading international logistics provider is seeking a driven and experienced sales professional to lead business development efforts in the valuable cargo airfreight sector, with a focus on commodities such as precious metals.

**Location:** Singapore

**Employment Type:** Full-Time

#### Key Responsibilities

- Develop and grow a portfolio of clients in the commodities trading and investment sector.
- Present tailored airfreight solutions for high-value, time-sensitive cargo.
- Negotiate contracts and close new business with exporters, importers, bullion dealers, and refineries.
- Advise clients on best practices in airfreight security, cargo insurance, and regulatory compliance.
- Coordinate with operations and carriers to ensure secure and timely deliveries.
- Maintain strong relationships with key clients and act as the main commercial liaison.

- Monitor market trends and provide regular sales forecasts and intelligence reports.

### **Requirements**

- 3–5+ years of experience in airfreight, logistics, or supply chain sales, ideally with a commodities focus.
- Strong understanding of the commodities trade landscape (e.g., bullion, precious metals).
- Existing network within the commodity trading industry.
- Excellent negotiation, communication, and relationship-building skills.
- Proficient in Microsoft Office and CRM tools.
- Experience handling regulated high-value goods is a plus.

### **Why Apply?**

- Work in a niche, high-value segment of airfreight logistics.
- Competitive salary with commission potential.
- Engage with clients across Southeast Asia and beyond.
- Influence secure logistics solutions for precious commodities.
- Expand your network and expertise in a dynamic, fast-paced environment.

JAC Recruitment Pte. Ltd.  
EA Licence Number: 90C3026  
Personnel Registration Number: R22105188 Jasmine Lee

#LI-JACSG  
#countrysingapore

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会社説明