



## PR/118126 | Sales Manager - North East (TT / MT)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1559049

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月23日 10:24

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Location:** North East, Thailand

#### Responsibilities:

- Lead and manage the sales team to achieve targets and KPIs.
- Develop sales and marketing strategies to boost performance.
- Analyze market trends and customer data to support sales direction.
- Set clear work guidelines and monitor team effectiveness.
- Support the team in solving problems and closing deals.
- Retain existing customers and acquire new ones.
- Prepare monthly sales reports for management.

#### Qualifications:

- Bachelor's degree in any field.
- At least 2 years of experience in sales and team supervision.
- Experience in TT/MT channels is required.
- Background in construction materials or hardware is a plus.
- Able to travel upcountry; knowledge of Northeastern region is a plus.

- Strong leadership, negotiation, and strategic planning skills.
- Service-minded, good interpersonal skills, and problem-solving ability.
- Detail-oriented and adaptable.
- Own a car and a valid driver's license.

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会社説明