

タイの求人なら JAC Recruitment Thailand

PR/118126 | Sales Manager - North East (TT / MT)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1559049

業種

その他 (メーカー)

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年10月07日 10:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location: North East, Thailand

Responsibilities:

- Lead and manage the sales team to achieve targets and KPIs.
- Develop sales and marketing strategies to boost performance.
- Analyze market trends and customer data to support sales direction.
- Set clear work guidelines and monitor team effectiveness.
- Support the team in solving problems and closing deals.
- Retain existing customers and acquire new ones.
- Prepare monthly sales reports for management.

Qualifications:

- Bachelor's degree in any field.
- At least 2 years of experience in sales and team supervision.
- Experience in TT/MT channels is required.
- Background in construction materials or hardware is a plus.
- Able to travel upcountry; knowledge of Northeastern region is a plus.

- Strong leadership, negotiation, and strategic planning skills.
- Service-minded, good interpersonal skills, and problem-solving ability.
- Detail-oriented and adaptable.
- Own a car and a valid driver's license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明