



## PR/118121 | Sales Manager / Senior Manager: Banking Sector

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1559045

#### 業種

監査・税理士法人

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月02日 04:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Sales Manager/ Senior Manager: Banking Sector

Salary: 60,000-75,000 (Basic Salary only)

#### Responsibilities:

- Develop and implement B2B sales strategies to attract new payment card clients and boost card usage.
- Build and maintain strong partnerships to drive collaborative B2B, B2C initiatives.
- Design and execute sales campaigns and promotions to acquire new cardholders and increase usage through partner channels.
- Work closely with internal teams to develop and roll out effective offerings.
- Track key performance indicators and generate reports on sales results and market insights.

- Serve as the main contact for partners, ensuring long-term relationship management.

Qualifications:

- At least 3 years of experience in the payment card, banking, or financial services industry.
- Demonstrated success in meeting sales goals and managing partner relationships.
- Proficient in English (spoken and written) at a business level.
- Deep understanding of the Thai market and business culture, particularly in the payments sector.
- Familiarity with B2B business models.
- Experience working in multicultural or matrix organizations.
- Highly goal-driven with a proactive, self-starting attitude.
- Confident and personable, with strong communication skills across all levels.
- Strong sense of ownership and follow-through.
- Comfortable working independently and collaboratively.

Allowances :

- Fixed Transportation allowance
- Fixed Telephone allowance
- TOEIC score allowance (required certificate)
- Perfect Attendance (depend on lateness regulation)

Welfare :

- Hybrid working
- Flexible working hour
- Group Insurance (IPD/OPD/Dental).
- Annual health Check up every year.
- Social Security Fund (SSO).
- Annual Leave
- Public training / Inhouse training.
- Company activities (Team building, Company Trip, Birthday Party, Company CSR, End Year Party).
- New Year Gift for staff.
- Business Trip Allowance.
- Bonus
- Salary increments
- Etc.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

