



PR/118120 | Sales Executive (Simulation Software)

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1559044

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月23日 10:24

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title: Sales Executive (Simulation Software)

Our client, a leading provider of engineering simulation solutions, is seeking a passionate and driven Sales Executive to join their team.

Job Description:

- Identify and develop new business opportunities with both existing and prospective customers.
- Initiate and manage outreach activities to engage potential partners across commercial, academic, and other sectors.
- Conduct sales activities including cold calling, lead generation, and pipeline development.
- Consult with prospects throughout the full sales cycle—from initial engagement to deal closure.

- Qualify leads based on company-defined criteria to ensure alignment and readiness.
- Collaborate with technical teams and product specialists to address customer needs and propose tailored solutions.
- Partner with marketing to plan and execute lead generation campaigns across various channels.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明