



PR/118120 | Sales Executive (Simulation Software)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1559044

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月16日 14:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title: Sales Executive (Simulation Software)

Our client, a leading provider of engineering simulation solutions, is seeking a passionate and driven Sales Executive to join their team.

Job Description:

- Identify and develop new business opportunities with both existing and prospective customers.
- Initiate and manage outreach activities to engage potential partners across commercial, academic, and other sectors.
- Conduct sales activities including cold calling, lead generation, and pipeline development.
- Consult with prospects throughout the full sales cycle—from initial engagement to deal closure.

- Qualify leads based on company-defined criteria to ensure alignment and readiness.
- Collaborate with technical teams and product specialists to address customer needs and propose tailored solutions.
- Partner with marketing to plan and execute lead generation campaigns across various channels.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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会社説明