



PR/118109 | US Trade Lane Development (Logistic)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1559039

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年11月04日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Location: Rama4

Industry: Logistics & Freight Forwarding

Salary: 60,000-100,000 THB/month (Negotiable)

Role Overview:

Our client is one of the growing MNC logistic companies. They are seeking a dynamic and experienced Sales / Trade Lane Development Manager to drive growth and strengthen our USA trade lane. This role focuses on developing business opportunities, building strong customer relationships, and enhancing our market presence in both air and sea freight.

Key Responsibilities:

- Develop and expand the USA trade lane by leveraging existing customer relationships and identifying new opportunities.
- Act as the subject matter expert for the US market, including customs processes, import/export regulations, and logistics infrastructure.

- Collaborate with sales and operations teams to create tailored solutions for customers importing/exporting to/from the US.
- Maintain strong knowledge of air and sea freight services, pricing, and market trends.
- Travel to the US as needed to meet clients, attend industry events, and strengthen partnerships.
- Provide insights and strategic input to improve service offerings and customer satisfaction.

Qualifications:

- Proven experience in Sales / BD / Trade Lane development in logistics and freight forwarding, with a strong focus on the US trade lane.
- Deep understanding of US customs procedures and import regulations.
- Strong market knowledge in both air and sea freight.
- Familiarity with US ports, geography, and logistics networks.
- Excellent communication skills in English (spoken and written).

Interested candidate, please send your resume in English (Word format only) along with your recent photo and expected salary to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower 622 Sukhumvit Soi 24 Klongton, Klongtoey, Bangkok 10110

Contact : K. Napaphach

Office Number: 066-097-2958

Time: 9.00 am - 6.00 pm

Website : <https://www.jac-recruitment.co.th>

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#citybangkok

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会社説明