



PR/118070 | Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1559013

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年12月02日 04:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client specializes in Electronics Trading business

Position: Sales

Salary: 35,000 – 45,000THB +/- (Negotiable)

Location: Bangkok Office

Key Responsibilities of the position:

- Seek new suppliers, consumers of chemical/electrical/electronic products, and others, and develop new markets.
- Maintain existing supplier and client relationship for recurring and future sales opportunities.
- Negotiate terms of an agreement and closing sales process (quotation, purchase order, delivery and any specification) with manager.
- Develop and implement sales plan and sales strategy to meet the sales target.
- Provide daily, weekly and monthly report to manager.

- Provide on technical support and advise any customer inquiry.
- Troubleshoot and resolve any issues that arise during the process and after sales service.

Qualifications required:

- Bachelor's degree in any related field.
- **Minimum 3 years of experience in Sales (Electronics, Automotive, plastics, etc.)**
- Has knowledge in Trading, Import & Export (is a plus)
- Excellent sales and negotiation skills
- Good English communications in both spoken and written

Benefits:

- Laptop & Mobile phone
- Attendance Allowance
- Sales Allowance
- Birthday Allowance
- Health Insurance
- Provident Fund
- Yearly Bonus
- Paid vacation and other leaves as per Thai law

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明