



PR/118055 | Sales Executive / Senior Sales Executive (Chinese or English speaking) : industrial equipment

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1559002

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年11月04日 07:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Roles & Responsibilities:

- Prospecting, developing, and growing Aver Asia's sales/rental in Construction Equipment & Machinery new/used for Construction Industry.
- Handle sales enquiries and develop new accounts.
- Develop new business opportunities with a goal of long-term relationship.
- Coordinate with other departments to ensure prompt delivery, quality and service are up to the company's standards.
- Promote Aver Asia in a positive Manner to increase Brand awareness and Market share.
- Sell and rent machinery (for construction and industrial use)
- Visit provincial areas to meet with customers and conduct market surveys

Requirements

- Minimum Diploma in any field.
- Proficiency in both written and verbal Chinese. (Main is Chinese that should be HSK level 5 or better)

- English skill is also advantage
- Ability to travel by own car with driver's license is required.
- The candidates with local residence would be advantage.
- Knowledge of industrial equipment will be an advantage.
- Good interpersonal and communication skills.
- Self-motivated and result oriented.
- Able to work in provincial areas.
- Able to use Microsoft Office programs.
- Experience in sales and renting heavy machinery will be an advantage.
- Must have service minded.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明