

タイの求人なら JAC Recruitment Thailand

PR/116226 | Japanese Speaking Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1558991

業種

その他 (メーカー)

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年11月04日 08:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Regularly visit existing Japanese manufacturing clients to maintain strong relationships and address any concerns.
- · Provide exceptional support to clients, ensuring their needs are met and fostering long-term partnerships.
- Handle interactions with local Thai suppliers, ensuring timely delivery and quality of materials.
- Negotiate terms and conditions with suppliers to secure the best possible deals.
- Collaborate with the Japanese headquarters on the design and specifications of packaging.
- Schedule and participate in meetings with the Japanese headquarters to discuss packaging designs and other relevant topics.
- Ensure that all packaging designs meet the required quality standards and client specifications.
- Maintain accurate records of client interactions, supplier agreements, and design specifications.

- · Address any issues that arise with clients or suppliers promptly and effectively.
- Stay updated on industry trends and competitor activities to provide valuable insights during meetings.
- Prepare regular reports on client visits, supplier performance, and design progress for management review.

Qualifications:

- At least 1 year of experience in sales.
- Ability to drive and own a car is preferred.
- Japanese language proficiency at JLPT N2 level or above.
- Strong communication and interpersonal skills.
- Ability to work collaboratively with international teams.
- Excellent problem-solving abilities and attention to detail.
- Proficiency in MS Office Suite and CRM software.
- Willingness to travel as required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明