



Japanese Speaking & French Speaking Sales Executive, Freight

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1558958

業種

専門商社

雇用形態

正社員

勤務地

フランス

給与

600万円 ~ 800万円

更新日

2025年09月22日 16:53

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

その他言語

フランス語 - ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title

Japanese speaking Sales Executive (Freight Forwarding) – VISA Sponsorship Considered.

Salary

Euro 38,000 – Euro 50,000 + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Japanese Speaking Sales Executive.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

Language requirement

Fluent Japanese, French & English

Qualifications

Driving license

Location

Roissy Charles de Gaulle Cedex,

Visa

Eligible to work in France without any restriction or VISA sponsorship considered.

About our client

A Japanese global freight forwarding company

会社説明