



## Japanese Speaking & French Speaking Sales Executive, Freight

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント イギリス

#### 求人ID

1558958

#### 業種

専門商社

#### 雇用形態

正社員

#### 勤務地

フランス

#### 給与

600万円 ~ 800万円

#### 更新日

2025年12月29日 01:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ネイティブ

#### その他言語

フランス語 - ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Title

Japanese speaking Sales Executive (Freight Forwarding) – VISA Sponsorship Considered.

#### Salary

Euro 38,000 – Euro 50,000 + a company car per annum

## **Job profile**

A Japanese global freight forwarding company are looking for a Japanese Speaking Sales Executive.

## **JOB DESCRIPTION**

### **Main responsibilities**

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

### **Who we are looking for**

- Experienced account management in B to B business and develop relationships with new clients
- Work experience in Imports / Exports Logistics is a Must

### **Language requirement**

Fluent Japanese, French & English

### **Qualifications**

Driving license

### **Location**

Roissy Charles de Gaulle Cedex,

## Visa

Eligible to work in France without any restriction or VISA sponsorship considered.

## About our client

A Japanese global freight forwarding company

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会社説明