GLG

Senior Associate, Client Solutions

募集職種

採用企業名
ガーソンレーマングループ

支社・支店
GLG-Gerson Lehrman Group

求人ID
1558715

業種
ビジネスコンサルティング

会社の種類
中小企業 (従業員300名以下) - 外資系企業

外国人の割合
外国人 少数

雇用形態
正社員

勤務地
東京都 23区, 港区

最寄駅
日比谷線、 神谷町駅

給与
700万円 ~ 900万円

ボーナス
固定給+ボーナス

勤務時間
9：00～18:00

休日・休暇
土日祝日

更新日
2026年02月12日 03:00

応募必要条件

職務経験
3年以上

キャリアレベル
新卒・未経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
流暢

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

GLG is seeking candidates to join our Client Solutions Team in Japan. Senior Associate in our Financial Services & Corporation practice work directly to support and manage research inquiries coming from our client firms based in Japan.

The Senior Associate is responsible for coordinating and executing short and mid-term client projects and activities.

Position Responsibilities:

- Support the client-facing team. The Senior Associate will provide project support to the client facing team who manage multiple projects on a day-to-day basis.
- Execute time sensitive projects for GLGs clients to enable our clients to make more informed and confident investment decisions. The Senior Associate is tasked with fulfilling time sensitive research requests by analysing client requests and building and qualifying primary populations of topic experts.
- Assist in the programming of live/virtual meetings. The Senior Associate is responsible for organising and hosting small group conversations between GLG Network Members and GLG clients, and programme private meetings for GLG Network Members at client offices.
- Enhance the GLG Membership Network. The Senior Associate is to develop relationships with GLG's most respected thought leaders across sectors, as well as recruiting new senior executives and leading consultants into the GLG Councils through research, networking, and direct outreach.
- Work towards growing GLG client relationships. The Senior Associate will develop relationships with GLG clients, who are leading investment professionals across APAC, via in-person client meetings, project execution, and telephone interactions.
- Collaborate. The Senior Associate is expected to work closely with our Business Development team to grow revenue and ensure the retention of existing accounts as well as collaborate with other GLG professionals to develop and execute a wide range of products for GLG clients.

スキル・資格

Position Requirements:

- Bachelors degree, or higher
- Experince working in or with financial services industry
- Minimum 3 years of work experience in client-facing, account management, business development.
- Ability to multi-task and prioritise activities effectively, while ensuring a high level of accuracy and attention to detail
- Strong go-do attitude and track record of business growth / turnaround
- Successful track record of working in fast paced, client service environment
- Passion for problem solving
- Outstanding communication skills and willingness to call and engage senior professionals
- Excellent communication (oral and written) skills in English and Japanese
- Understanding of the business climate.

What We Offer:

Benefits: All Japan GLGers also have access to benefits such as:

- Comprehensive medical, accidental and life insurance coverage effective on your first day of employment. In addition to this coverage below, we also provide a monthly medical allowance.
- Flexible paid time off: 20 days per year, plus paid national holidays; 25 days per year after 5 years of service
- Tuition reimbursement program for eligible courses including language skills courses
- Paid parental leave and adoption leave.
- Free well-being support with the Calm app, and EAP, and free long-term therapy & counselling assistance through Pathways. Free Gym membership.

Compensation: GLG is committed to fair and equitable compensation practices. Actual compensation is based on several factors that are unique to each candidate, including but not limited to skill set, depth of experience, certifications, and specific work location. Certain roles may also be eligible for incentive compensation.

会社説明