



Sales Planning Department Staff/ Flexible working system

自動車システムのグローバルサプライヤー

募集職種

採用企業名

ハイリマレリジャパン株式会社

求人ID

1558399

業種

自動車・自動車部品

会社の種類

外資系企業

雇用形態

正社員

勤務地

東京都 23区, 新宿区

給与

400万円 ~ 700万円

更新日

2026年04月14日 03:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As a member of the Sales Planning Department, I primarily handle the following responsibilities:

- ・ Establishing and managing monthly sales KPIs for overseas locations and the Japan region
 - Sales analysis
 - Sales price revision management
 - Progress management for new business expansion
 - Delinquent receivables management
 - Establishing and managing sales plans for overseas locations and the Japan region (5-year)
 - Planning, progress management, and operations for exhibitions such as the Japan Mobility Show

Theoretical annual salary

4.4M Yen~6.8M Yen (Allowance paid separately)

Monthly Base Salary : 260,000~390,000 Yen
Theoretical bonus: 5 months (summer and winter)

Office

東京都新宿区西新宿6-8-1 住友不動産新宿オークタワー14F
受動喫煙対策：屋内全面禁煙

work format : Flexible working system

Availability of fixed overtime pay system : None (allowance for actual overtime hours)

スキル・資格

Must

1. Experience in sales/accounting/purchasing (departments handling money) at a factory manufacturing company
2. Ability to create data using key Excel functions (e.g., SUMIF, VLOOKUP)
3. Knowledge and understanding of industrial product cost structures (material costs, processing costs, administrative costs)
4. Native Japanese speaker (detailed Japanese communication skills required as future customer sales will involve handling Japanese manufacturers)

WANT

1. Sales/Accounting/Purchasing experience at an automotive parts supplier (departments handling money), preferably 3+ years
2. Experience communicating in English with the company's overseas departments
3. TOEIC score of 500 or higher

会社説明