



## Sales Planning Department Staff/ Flexible working system

### 自動車システムのグローバルサプライヤー

#### 募集職種

##### 採用企業名

ハイリマレリジャパン株式会社

##### 求人ID

1558399

##### 業種

自動車・自動車部品

##### 会社の種類

外資系企業

##### 雇用形態

正社員

##### 勤務地

東京都23区、新宿区

##### 給与

400万円～700万円

##### 更新日

2026年02月03日 02:00

#### 応募必要条件

##### 職務経験

1年以上

##### キャリアレベル

中途経験者レベル

##### 英語レベル

日常会話レベル

##### 日本語レベル

ネイティブ

##### 最終学歴

大学卒：学士号

##### 現在のビザ

日本での就労許可が必要です

#### 募集要項

As a member of the Sales Planning Department, I primarily handle the following responsibilities:

- Establishing and managing monthly sales KPIs for overseas locations and the Japan region

- Sales analysis
- Sales price revision management
- Progress management for new business expansion
- Delinquent receivables management
- Establishing and managing sales plans for overseas locations and the Japan region (5-year)
- Planning, progress management, and operations for exhibitions such as the Japan Mobility Show

#### Theoretical annual salary

4.4M Yen～6.8M Yen (Allowance paid separately)

Monthly Base Salary : 260,000～390,000 Yen  
Theoretical bonus: 5 months (summer and winter)

**Office**

東京都新宿区西新宿6-8-1 住友不動産新宿オーフタワー14F  
受動喫煙対策：屋内全面禁煙

**work format** : Flexible working system

**Availability of fixed overtime pay system** : None (allowance for actual overtime hours))

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**スキル・資格****Must**

1. Experience in sales/accounting/purchasing (departments handling money) at a factory manufacturing company
2. Ability to create data using key Excel functions (e.g., SUMIF, VLOOKUP)
3. Knowledge and understanding of industrial product cost structures (material costs, processing costs, administrative costs)
4. Native Japanese speaker (detailed Japanese communication skills required as future customer sales will involve handling Japanese manufacturers)

**Want**

1. Sales/Accounting/Purchasing experience at an automotive parts supplier (departments handling money), preferably 3+ years
2. Experience communicating in English with the company's overseas departments
3. TOEIC score of 500 or higher

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**会社説明**