



PR/095129 | Wealth Management Director

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1558172

業種

その他

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年09月30日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

JAC's client is an international company looking for a Wealth Management Director position.

Location: Ho Chi Minh City

Job Responsibilities

- Lead and manage daily front-office operations to ensure alignment with company objectives and client satisfaction.
- Develop and execute strategic plans to expand market presence and client base in Vietnam.
- Provide personalized consultation and tailored financial solutions to high-net-worth individuals (HNWIs).
- Manage product offerings related to overseas financial services including foreign asset investments, international insurance, estate management, and trust services.
- Collaborate with cross-functional teams to ensure seamless integration and localization of international financial products.

- Establish KPIs and monitor performance across departments to drive business success.
- Maintain regular communication with immigration service providers to facilitate client referrals and information sharing.
- Identify and develop partnerships with local and international financial institutions to expand market reach.

Job Requirements:

- Bachelor's degree in Finance, Business Administration, or related field.
- Minimum 15 years of professional experience in finance, banking, or asset management, especially in overseas divisions or foreign-invested institutions in Vietnam.
- At least 5 years in management roles with proven experience in building and leading new teams.
- Proven track record in managing and selling international financial products.
- Strong network of contacts and excellent interpersonal skills; outgoing and expressive personality.
- Exceptional leadership, negotiation, and client relationship skills.
- Fluency in English and Vietnamese; Chinese proficiency is an advantage.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明