



インドネシアの求人なら
JAC Recruitment Indonesia

PR/123179 | Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1558128

業種

その他（メーカー）

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年10月14日 11:02

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Qualifications:

- Education: Bachelor's degree in Electrical Engineering, Telecommunications, Electronics, IT, or a related field.
- Experience: Minimum 2–3 years of experience in technical sales, preferably in telecommunications, electronics, or IT solutions.
- Strong technical knowledge of radio communication systems, radar, networking, and computer systems.
- Ability to understand customer requirements and propose appropriate technical solutions.
- Excellent presentation, communication, and negotiation skills.
- Good command of English (both written and spoken).
- Self-motivated, target-oriented, and able to work both independently and in a team.
- Willingness to travel for customer visits, presentations, and site support.

Responsibilities:

- Identify and approach potential customers in government and private sectors.
- Promote and sell products such as radio telecommunication systems, radar, and IT/networking equipment.
- Conduct technical presentations, and solution proposals to customers.
- Prepare and deliver quotations, tenders, and technical documents in cooperation with the engineering team.

- Maintain strong customer relationships and provide after-sales support in coordination with service engineers.
- Achieve assigned sales targets and contribute to the company's growth.
- Monitor market trends, competitor activities, and provide feedback for business development.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明