



PR/095894 | Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1558107

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年09月30日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Manager (Vietnam Market)

Location: Singapore

Your New Company: A well-established multinational food and beverage company with a strong brand presence across the Asia-Pacific region is expanding its commercial team in Singapore. With a focus on regional growth and market-specific strategies, the company is seeking a dynamic and experienced Sales Manager to lead its business development efforts in Vietnam.

Your New Role: As the Sales Manager for the Vietnam market, you will be responsible for developing and executing strategic plans to grow market share, strengthen partnerships, and drive revenue. You'll act as the key liaison between internal teams and external stakeholders, ensuring alignment across operations, marketing, and regulatory compliance. **Key Responsibilities:**

- Develop and implement sales strategies to expand market presence in Vietnam.
- Build and manage relationships with key accounts, retail partners, and distributors.
- Conduct regular market visits to gather insights and maintain strong partnerships.
- Coordinate with internal teams to ensure timely product delivery and promotional alignment.
- Monitor sales performance and market trends, providing actionable insights to regional leadership.
- Ensure brand consistency and compliance with local regulations.
- Serve as the primary point of contact for all Vietnam-related business matters.

Qualifications:

- Diploma or degree in Business, Marketing, or a related field.
- 3–5 years of experience in sales or business development, preferably in FMCG or consumer goods.
- Proven experience managing the Vietnam market.
- Strong communication, negotiation, and relationship-building skills.
- Ability to work independently and drive cross-border initiatives.
- Proficiency in English; knowledge of Vietnamese is a plus.
- Experience working in or with Japanese companies is advantageous.
- Willingness to travel to Vietnam periodically.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW** or send a copy of your updated CV to Pinru.chen@jac-recruitment.com for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

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会社説明