

MichaelPage

www.michaelpage.co.jp

Sales Role at Stable Brand in Kyoto

Sales Role at Stable Brand in Kyoto

募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1558020

業種

ホテル

雇用形態

正社員

勤務地

京都府

給与

経験考慮の上、応相談

更新日

2025年09月12日 13:14

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

A luxury hotel nestled in Kyoto's scenic area is seeking a Sales Manager or Executive to join its dynamic team. This is a rare opportunity to contribute to a globally recognized hospitality brand's first venture in Asia.

Client Details

Our client is a globally renowned luxury hotel brand that has recently launched its first Asian property in Kyoto. Backed by a strong partnership between an international hotel group and a leading Japanese conglomerate, the hotel offers a unique blend of world-class hospitality and deep cultural immersion.

Description

- Develop and maintain relationships with new and existing clients
- Propose and explain offerings to potential customers for a newly opened hotel
- Coordinate site inspections and client visits
- Monitor customer satisfaction and implement improvements
- Manage sales performance and negotiate contracts

Job Offer

- Work in a globally recognized luxury hotel in Kyoto
- Stable employment with comprehensive benefits and training
- 112 annual holidays, flexible leave options, and career development support
- Access to employee dining, facility discounts, and qualification support
- Inclusive workplace with support for diverse life stages, including parental leave

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maria Hotta at +813 6832 8696.

スキル・資格

- Experience in hospitality or B2B sales preferred
 - Strong communication and relationship-building skills
 - Passion for customer service and luxury hospitality
 - Business-level Japanese; English proficiency a plus
 - Self-motivated, team-oriented, and adaptable
 - Must have working experience and work permit in Japan
-

会社説明

Our client is a globally renowned luxury hotel brand that has recently launched its first Asian property in Kyoto. Backed by a strong partnership between an international hotel group and a leading Japanese conglomerate, the hotel offers a unique blend of world-class hospitality and deep cultural immersion.