

MichaelPage

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## AI Sales Specialist - Foreign Company

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## 募集職種

## 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

## 求人ID

1558004

## 業種

ITコンサルティング

## 会社の種類

中小企業 (従業員300名以下)

## 雇用形態

正社員

## 勤務地

東京都 23区

## 給与

700万円 ~ 1000万円

## 更新日

2025年09月12日 10:05

## 応募必要条件

## 職務経験

1年以上

## キャリアレベル

新卒・未経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

ネイティブ

## 最終学歴

大学卒：学士号

## 現在のビザ

日本での就労許可が必要です

## 募集要項

As an AI Sales Specialist, you will drive business growth by promoting advanced AI solutions, while also managing projects and acting as the key bridge between clients and the technical team.

## Client Details

Our client is a fast-growing international AI startup that delivers customized, hands-on AI solutions across industries such as semiconductors, automotive, energy, and gas. They specialize in applying AI solutions to optimize complex industrial processes, helping companies achieve greater efficiency, reliability, and innovation.

## Description

- Develop and execute sales strategies to promote AI solutions to clients.

- Identify and engage potential clients to understand their specific needs and challenges.
- Provide tailored recommendations and demonstrations of AI products and services.
- Collaborate with internal teams to ensure seamless project implementation for clients.
- Track and manage client relationships to ensure long-term partnerships.

#### Job Offer

- Competitive base salary between 7 to 10 million JPY
- Hybrid work style for flexibility and work-life balance
- 15 days of annual leave, increasing by one day each year
- Commuting allowance provided
- Monthly benefit points (equivalent to 40,000 KRW)
- Opportunity to work on multiple AI-related projects across diverse industries

If you think you're the right fit for this position, we encourage you to contact us!

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Marc Breynart at +81 3 6627 6088.

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#### スキル・資格

- At least 2 to 5 years of experience in IT sales and/or IT consulting.
- Past experience in project management is preferred, but not mandatory.
- Experience or strong interest in AI technology.
- Japanese and English (and/or Korean).

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#### 会社説明

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