



## PR/095129 | Wealth Management Director

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1557781

#### 業種

その他

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月09日 10:28

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

JAC's client is an international company looking for a Wealth Management Director position.

Location: Ho Chi Minh City

#### Job Responsibilities

- Lead and manage daily front-office operations to ensure alignment with company objectives and client satisfaction.
- Develop and execute strategic plans to expand market presence and client base in Vietnam.
- Provide personalized consultation and tailored financial solutions to high-net-worth individuals (HNWIs).
- Manage product offerings related to overseas financial services including foreign asset investments, international insurance, estate management, and trust services.
- Collaborate with cross-functional teams to ensure seamless integration and localization of international financial products.

- Establish KPIs and monitor performance across departments to drive business success.
- Maintain regular communication with immigration service providers to facilitate client referrals and information sharing.
- Identify and develop partnerships with local and international financial institutions to expand market reach.

Job Requirements:

- Bachelor's degree in Finance, Business Administration, or related field.
- Minimum 15 years of professional experience in finance, banking, or asset management, especially in overseas divisions or foreign-invested institutions in Vietnam.
- At least 5 years in management roles with proven experience in building and leading new teams.
- Proven track record in managing and selling international financial products.
- Strong network of contacts and excellent interpersonal skills; outgoing and expressive personality.
- Exceptional leadership, negotiation, and client relationship skills.
- Fluency in English and Vietnamese; Chinese proficiency is an advantage.

#LI-JACVN

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会社説明