



PR/118028 | Sales Executive / Senior Sales Executive (Chinese or English speaking) : industrial equipment

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1557725

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年10月07日 17:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Roles & Responsibilities

- Identify and develop new business opportunities in the construction equipment and machinery sector, including both new and used units.
- Manage sales inquiries and build strong relationships with new clients.
- Foster long-term partnerships to support sustainable business growth.
- Collaborate with internal departments to ensure timely delivery and uphold quality standards.

Requirements

- Bachelor's degree in Business Administration, Mechanical or Electrical Engineering, Industrial Management, etc.
- Minimum 2 years of experience in B2B sales, preferably in construction, heavy machinery, or industrial equipment.
- Strong negotiation, presentation, and customer relationship management skills.
- Proficiency in Chinese (HSK Level 5) or English.
- Must possess a valid driver's license and have access to a personal vehicle for travel.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明