

MichaelPage

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Sales Engineer - Electronics Components

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1557426

業種

電気・電子・半導体

雇用形態

正社員

勤務地

大阪府

給与

500万円 ~ 700万円

更新日

2025年09月04日 17:49

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Sales Engineer / Product Specialist will play a key role in driving sales and providing technical expertise to clients in the industrial and manufacturing sectors. This role is based in Osaka and focuses on building strong customer relationships and delivering tailored solutions.

Client Details

This is a permanent opportunity at a small-sized company operating within the industrial and manufacturing sectors. The company specialises in delivering innovative products and solutions, fostering a professional and collaborative environment.

Description

- Develop and maintain strong relationships with clients in the industrial and manufacturing sectors.
- Provide technical expertise and product recommendations tailored to customer needs.
- Collaborate with the sales team to identify and pursue new business opportunities.
- Conduct product demonstrations and provide training to customers.
- Prepare and deliver detailed proposals and quotations.
- Monitor market trends and competitors to identify growth opportunities.
- Ensure customer satisfaction by addressing inquiries and resolving issues promptly.

- Maintain accurate records of sales activities and customer interactions.

Job Offer

- Competitive salary in the range of JPY 5000000 to JPY 7000000.
- Permanent position with opportunities for career advancement.
- Collaborative work environment in the Osaka area.
- Exposure to innovative projects and technical challenges.
- Opportunity to work with a small-sized company dedicated to its niche market.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Engineer / Product Specialist should have:

- A background in engineering, technical sales, or a related field.
- Experience in the industrial or manufacturing sectors is highly valued.
- Strong problem-solving skills and the ability to deliver practical solutions.
- Excellent communication and interpersonal skills.
- Proficiency in preparing technical documentation and proposals.
- A customer-focused mindset with a passion for delivering results.

会社説明

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