

Michael Page

www.michaelpage.co.jp

Sales Manager - Sensor Products

Sales Manager - Sensor Products

募集職種

人材紹介会社

マイケル・ペイジ・インターナショナル・ジャパン株式会社

求人ID

1556861

業種

電気・電子・半導体

雇用形態

正社員

勤務地

大阪府

給与

500万円~800万円

更新日

2025年09月02日 14:40

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

ネイティブ

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Regional Sales Manager will oversee sales operations, build client relationships, and drive business growth in the industrial and manufacturing sector. The position will be based in either (1) Hiroshima or (2) Osaka.

Client Details

The employer is a medium-sized organisation in the industrial and manufacturing sector, known for its innovative approach to delivering high-quality products and solutions in the industrial sensors field. They are committed to supporting their clients with precision and reliability in a competitive market.

Description

- Develop and implement sales strategies to achieve regional targets in the industrial and manufacturing sector.
- · Build and maintain strong relationships with key clients to ensure customer satisfaction and long-term partnerships.
- Monitor market trends and competitor activities to identify new opportunities for growth...
- Prepare accurate sales forecasts and reports for senior management.
- Collaborate with other departments to ensure seamless delivery of products and services to clients.
- Represent the company at industry events, trade shows, and client meetings.
- Ensure compliance with company policies and industry standards in all sales activities.

Job Offer

- Competitive salary range of approximately JPY 5,000,000 to JPY 8,000,000 annually.
- Opportunity to work in a growing and innovative industrial and manufacturing environment.
- Collaborative and supportive team culture.
- Challenging role with ample opportunities for career progression.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Regional Sales Manager should have:

- A proven track record in sales within B2B industrial and manufacturing field.
- Excellent communication and negotiation skills.
- A deep understanding of market trends and client needs in the industrial space.
- A results-oriented mindset with a focus on achieving targets.

会社説明

The employer is a medium-sized organization in the industrial and manufacturing sector, known for its innovative approach to delivering high-quality products and solutions in the industrial sensors field. They are committed to supporting their clients with precision and reliability in a competitive market.