



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/117970 | Senior Sales executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1556818

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月30日 09:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Order Management: Receive orders from Japan and oversee the delivery of mass-produced products from our factories in China and the Philippines.
- Troubleshooting: Conduct environmental surveys to identify and resolve any issues that may impact production or delivery.
- Production Coordination: Confirm production plans with headquarters and ensure alignment with sales forecasts.
- Meetings: Participate in production and sales meetings with headquarters to discuss strategies and updates.
- Distributor Communication: Maintain regular communication with distributors to ensure smooth operations and address any concerns.
- Market Expansion: Develop strategies to expand the company's market share, keeping a close eye on competitors.
- Reporting: Provide regular reports to the Manager in Singapore, detailing sales activities and market conditions.

- Client Visits: Accompany Japanese staff on client visits to foster strong relationships and address client needs.
- Exhibitions: Represent the company at industry exhibitions to promote our products and network with potential clients.

Qualifications:

- Bachelor degree in any field.
- 1 year plus experience in sales of any product is preferred.
- Detail-oriented with the ability to calculate sales logically.
- Ability to drive.
- Japanese proficiency at a business level and English at an intermediate level.

Benefits:

- Language allowance
- Other allowance: TBD

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

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会社説明