



PR/117932 | Sales Staff

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1556811

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月30日 09:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities:

- Contact customers for a new part or new project and cooperate with the team to meet customer requirements.
- New project management until part mass production starts
- Prepare and submit quotations to customers and follow up to ensure timely responses and approvals.
- Control project costs to meet company targets and profitability goals.
- Plan and oversee new product development using APQP methodology to ensure quality and timely delivery.
- Source and coordinate with new suppliers to support project needs and ensure supply chain readiness.
- Drive cost improvement initiatives in collaboration with suppliers and customers.
- Collect and review customer complaints weekly, using insights to improve service quality and customer satisfaction.

Qualifications:

- Bachelor's degree in engineering or science (preferred).
- Minimum 3 years of experience in sales or as a sales engineer, preferably in the automotive industry.
- Proficient in English communication, with a TOEIC score of 600 or above.
- Strong interpersonal skills and ability to work effectively with teams and clients.
- Proficient in Microsoft Office, especially Excel and Word.

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会社説明