



PR/095883 | Account Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1556772

業種

その他（商社）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年09月30日 08:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Account Manager

Location: Singapore

Your New Company: A boutique healthcare-focused communications agency is expanding its Singapore team and seeking an experienced Account Manager to lead client relationships and integrated marketing campaigns. With a strong presence across Asia and Europe, the agency partners with global life sciences brands to deliver impactful, multi-channel engagement strategies.

Your New Role: As an Account Manager, you'll be the key point of contact for healthcare and pharmaceutical clients, managing projects from strategy to execution. You'll lead pitches, oversee budgets, and collaborate with internal teams to deliver high-quality creative and digital solutions. This role offers a hybrid work arrangement and reports directly to the Singapore-based Managing Director. **Key Responsibilities:**

Client & Account Management

- Lead multiple client accounts, managing healthcare-related campaigns end-to-end.
- Maintain open communication and build long-term client relationships.
- Identify new business opportunities and support revenue growth.
- Represent the agency at industry events and forums.
- Ensure timely delivery of projects and manage concurrent timelines.

Strategic & Creative Leadership

- Contribute to pitches and RFPs with strategic insights.
- Translate client briefs into actionable plans for internal teams.
- Collaborate with creative leads to ensure deliverables meet expectations.

Project & Team Oversight

- Monitor KPIs, invoicing, and revenue pipelines.
- Manage project budgets and ensure financial targets are met.
- Align project timelines with agency goals and client expectations.

Qualifications:

- Bachelor's degree in healthcare, pharmaceutical marketing, or related disciplines; advanced degrees are a plus.
- Minimum 3 years of experience in integrated marketing communications, creative, media, or digital agencies.
- Prior experience managing healthcare or pharmaceutical accounts in regulated environments.
- Strong understanding of digital marketing regulations in healthcare.
- Familiarity with scientific content or journals is a bonus.
- Excellent client relationship management and problem-solving skills.
- Legal authorization to work in Singapore is required.
- Proficiency in Chinese is an advantage due to client communication needs.

Ready to Take the Next Step?

Interested applicants, please click [APPLY NOW](#) or send a copy of your updated CV to Pinru.chen@jac-recruitment.com for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

#LI-JACSG

#countrysingapore

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会社説明