

シンガポールの求人なら JAC Recruitment Singapore

PR/095875 | Regional Sales Engineer

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1556768

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年11月11日 12:02

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Regional Sales Engineer

Location: Singapore

About Us:

The client is a leading provider of advanced imaging and optical solutions, committed to driving innovation in healthcare and scientific research across Asia-Pacific. Their dedication to precision engineering and cutting-edge technology empowers researchers and clinicians to push the boundaries of discovery. They are expanding the sales team to further strengthen market presence and support valued distribution partners across the region.

Key Responsibilities:

- Develop and execute sales strategies to achieve revenue targets for assigned portfolio within the assigned Asia & Middle East territory.
- Manage and expand relationships with existing distributors and key accounts to maximize sales opportunities and customer satisfaction.

- · Actively identify and recruit new distributors in strategic markets to expand market coverage and reach.
- Provide technical expertise and sales support to distributors, including product training, demonstrations, and application support.
- Conduct product demonstrations and presentations to prospective customers, showcasing the capabilities and benefits of product solutions.

Qualifications:

- · Preferably at least Degree and above in relevant field
- At least 2 4 years of relevant experience in product sales in relation to healthcare engineering field
- Successfully managed and expanded sales through distributor networks in overseas markets.

Interested applicants, please click APPLY NOW.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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会社説明